

# THE TRADE FAIR FOR THE AUTOMOTIVE AFTERMARKET

# **20 – 23 January 2027**MESSEZENTRUM SALZBURG



# **EXHIBITOR INFORMATION**











# **COMPANY AND CONTACT DETAILS FOR OFFERS**

| GE          | ENERAL COMPANY DETAILS   | CORRESPONDENCE ADDRESS   |  |
|-------------|--|--|--|
|             | Exhibitor  | CORRESPONDENCE ADDRESS   |  |
|             | Co-exhibitor with:   | Company name according to company register   |  |
| Compan      | ny register no VAT ID no.  | First name/surname: Contact person   |  |
|             |  | Street/PO box  |  |
| Compan      | ny name according to company register  | Country/Postcode/Town or city  |  |
| First nan   | ne/surname: Contact person   | Company phone no. Company fax no. Contact person: mobile phone no  |  |
| Street/Po   | О box  | Contact person: E-mail address *   |  |
| Country/    | /Postcode/Town or city   | INVOICE ADDRESS (IF DIFFERENT)   |  |
|             | ny phone no. Company fax no. Contact person: mobile phone no   | INVOICE ADDRESS (IF DIFFERENT)   |  |
| Internet    |  | VAT ID no.   |  |
|             | ny e-mail address  |  |  |
|             | person: E-mail address *   | Company name according to company register   |  |
| * Please no | re management ote, this e-mail address will be used for all information regarding ne exhibitor profile/fair network.                             | Street/PO box  Country/Postcode/City   |  |
| you. o      | a complete promotes rections   | Country Postcode Petry   |  |
|             |  |  |  |
| BC          | OOTH DETAILS (PRICES ON THE FOLLOWING PAGE)  | PLACEMENT REQUEST  |  |
|             | Booth location, if possible, same as at previous show (2025)   |  |  |
|             | stand number   |  |  |
|             | New booth location please.   |  |  |
|             | Hall:  |  |  |
|             | Type: ☐ Row ☐ Corner ☐ End ☐ Island  |  |  |
|             | Dimensions: sqm = m x m  |  |  |
|             | Co-exhibitor: We wish to include the following co-exhibitor.   |  |  |
|             |  |  |  |
|             | Company name according to company register.  |  |  |
|             | Please send an offer for a 2-level booth.  We require information and a non-binding offer for the option of a booth with a built-on upper level. | Please note that submitting this data does not automatically constitute a stand registration. The first step in returning this document is to express your interest. The next step is to make contact and discuss the next steps together. |  |
| Attont      | tion: Booth area without houndary walls!   | _ Santast and disease the next steps together.   |  |

All prices quoted do not include taxes and duties.

We have read the trade fair terms and conditions printed below, and available online at mzs.at - including the declarations of consent to the receipt of e-mails and the use of our data contained in item 27 - and accept they are integral to the contract, regardless of whether the registration form is returned without the trade fair terms and conditions printed on the back (as with e-mails). In addition, Messezentrum Salzburg CmbH house rules shall apply.

Place of jurisdiction and performance is Salzburg. As we always endeavour to adapt and improve our digital presence to keep it technologically state-of-the-art, for technologically state-of-the-art,

nical reasons there may be changes in our digital product portfolio.



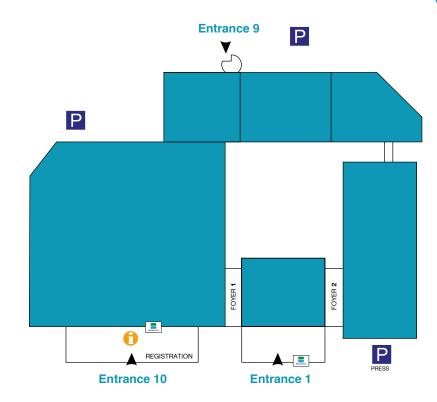


### **PRICES & SPACE RENTAL**

| SPACE RENTAL FEES | <b>EARLY BIRD</b><br>(until 30 June 2026) | PRICES   |
|-------------------|---|----------|
| Row booth         | € 149.00                                  | € 164.00 |
| Corner booth      | € 165.00                                  | € 180.00 |
| End booth         | € 176.00                                  | € 189.00 |
| Island booth      | € 182.00                                  | € 195.00 |

The space rental fee is stated as the net price per sqm. Taxes and duties are calculated accordingly, and payable at the respective statutory rate. The price as stated does not include the standard marketing and service fee, electricity consumption, taxes and duties.

Book
before the end
of 2025 and
receive an
additional 5%
additional ton the
discount on the
early bird
price.



### STANDARD MARKETING AND SERVICE FEE (OBLIGATORY)

€ 882.00 CO-EXHIBITOR FEE

€ 282.00

The marketing and service fee is already included on registration and encompasses:

- > Registration fee
- > Quota of exhibitor passes and exhibitor parking access cards (quota according to booth size)
- > Inclusion of and access to your company profile in the online exhibitor catalogue
- > Exhibitor dashboard: BASIC
- > Lead-scanning app: Emperia

Plus standard marketing and service fee



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## **TURNKEY BOOTH OPTIONS**

| EASY  | € 105,00/sqm       | FIRST                    | € 158,00/sqm                                |  |
|---|--------------------|--------------------------|---|--|
| Company Name  | Conspany Name      | Company Nam              | ne Company Sare                             |  |
| excl. space fee and exhibition space  |                    | excl. space fee and e    | exhibition space                            |  |
| incl. electricity package 3kW and all levi  | es                 | -                        | age 3kW and all levies                      |  |
| incl. power consumption   |                    | incl. power consump      |   |  |
| carpet tiles black (or choose colour)   |                    | carpet tiles black (or c |   |  |
| walls white foiled, H = 250 cm  |                    | walls white foiled, H    | ·   |  |
| frame clasp   |                    | frame clasp              |   |  |
| stand lettering (original logo at surchar   | ge)                | stand lettering (origi   | inal logo at surcharge)                     |  |
| -   |                    | 1 pc. box, lockable (1   | x 1 m)                                      |  |
| -   |                    | 1 pc. counter            |   |  |
| -   |                    | 1 pc. table 80 x 80cm    | n, Chrom 1                                  |  |
| -   |                    | 3 pc. chair "Comodo      | " black                                     |  |
| -   |                    | 1 pc. wall hook          |   |  |
| <u>-</u>  |                    | 1 spotlight 100 W pe     | r 4 sqm                                     |  |
| No changes to fixture list possible   |                    | No changes to fixtur     | re list possible                            |  |
| I ORDER   | sqm                |                          | sqm   |  |
| BOOTH SIGNAGE (PLEASE SELECT)  Lettering signage (max. 20 black letters, precise wording/spelling required)  Company Name   |                    |                          |   |  |
| Booth signage with logo (€ 63.90 surcharge per signage) Please provide print-quality version of official logo (300 dpi, eps/pdf/jpg). Orders submitted 14 days or less prior to the first day of the event are subject to an additional 25% handling fee. |                    |                          |   |  |
| CARPET TILES (INCLUDED, PLEASE SELEC  | TCOLOUR) CARPET    | ROLL (SURCHARGE 8.10/sq  | ım)   |  |
| □ black ■ □ dark grey ■ □ dark  | red ■ □ azure blue | ■ ☐ bright green ■ ☐     | dark blue ■ □ bottle green ■ □ signal red ■ |  |
| YOUR REFERENCE  |                    |                          |   |  |
|   |                    |                          |   |  |

The prices quoted are net prices. The general terms and conditions for trade fairs at www.gastmesse.at are acknowledged by the client's signature. Subject to changes, content, printing and typesetting errors.

Company name



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### VARIO TURNKEY BOOTH OPTIONS

| VARIO FIRST  | € 297/sqm     | VARIO EXPERT   | € 329/sqm            |
|--|---------------|--|----------------------|
| Vario STAQUE DE LA CONTRACTOR DE LA CONT |               | Vario STANGIA DE CONTROL DE CONTR | min.<br>12 sqm       |
| excl. space fee and exhibition space   |               | excl. space fee and exhibition space   | ce                   |
| incl. electricity package 3kW and all levies   |               | incl. electricity package 3kW and al   | II levies            |
| carpet tiles black or grey   |               | carpet tiles black or grey   |                      |
| Vario Wall Fabric* H 250 cm (surface grap  | hic fabric**) | Vario Wall Fabric* H 250 cm (surfac  | ce graphic fabric**) |
| floodlight   |               | floodlight   |                      |
| Vario Room 1 Fabric*** H 250 cm  |               | Vario Room 1 Fabric*** H 250 cm  |                      |
| Vario Bar Basic + 1 bar stool "Capri" white  |               | Vario Bar Fabric**** + 1 bar stool "Capr   | i" white             |
| standing table Lifestyle + 4 bar stool "Capr   | i white"      | Vario Bar Cube incl. refrigerator  |                      |
| -  |               | table Lifestyle + 4 chairs "Tosca" wh  | ite                  |
| -  |               | screen 43" UK  |                      |
| No changes to fixture list possible  |               | No changes to fixture list possible  |                      |

- \* Vario Wall Fabric: HxWxD = 2500 x 990 x 308mm; Consisting of aluminum substructure and flex fabric with digital print (print-ready data to be provided by the customer), 1x LED floodlight Solas (50W / 230V / 4000K) in silver.
- \*\* A high-resolution, vectorised print file must be uploaded to our server up to 5 weeks before the start of the event. You will receive the link from your project management.
- \*\*\* Vario Room 1 Fabric: HxWxD = 2500 x 2020 x 1030mm; Consisting of aluminum substructure and 3-sided opaque flex fabric with digital print (print-ready data to be provided by the customer), 1x lockable door, 1x wall shelf incl. 4 pieces of white insert plates (HxWxD = 1980 x 990 x 495mm), 1x white work surface (HxWxD = 880 x 990 x 495mm), 1x white compartment max. load capacity 5kg (WxD = 990 x 300mm), 1x wall-mounted clothes hook 3-piece silver, 1x 18L black waste bin, 1x LED floodlight Solas above lockable door (50W / 230V / 4000K) in silver, 1x 3-way power distributor with a 3m cable length.
- \*\*\*\* Vario Bar Fabric: HxWxD = 1000 / 1120 x 990 x 620 mm; Equipment: 2x lockable doors, 1x shelf, 1x cable outlet in white; Material body: 19 mm white SPA; Material front counter: Opaque flex fabric with digital print (print-ready data to be provided by the customer); 1x 3-way power distributor with a 3m cable length.

| I ORDER           |                               |      |                             |                                      |      |
|-------------------|-------------------------------|------|-----------------------------|--------------------------------------|------|
| ☐ Vario First     |                               | _sqm | Vario Expert                |                                      | _sqm |
|                   |                               |      |                             |                                      |      |
| CARPET TILES (INC | CLUDED, PLEASE SELECT COLOUR) |      |                             |                                      |      |
| □ black∎          | ☐ dark grey ■                 |      |                             |                                      |      |
|                   |                               |      |                             |                                      |      |
| YOUR REFERENCE    | Œ                             |      |                             |                                      |      |
| Company name      |                               |      | Booth number                | Offer no. (as stated in first offer) |      |
|                   |                               |      |                             |                                      |      |
|                   |                               |      |                             |                                      |      |
| 2-4               |                               |      |                             |                                      |      |
| Date, town        | Company name                  |      | Company stamp and signature | 9                                    |      |





## **ONLINE EXHIBITOR CATALOGUE -**PREMIUM EXHIBITOR LIST

#### **ONLINE COMPANY ROFILE**

The online exhibitor catalogue on the trade fair website is the number-one source of information for visitors preparing for the trade fair, and often forms the basis for deciding whether or not to visit your booth.

Fill your company profile with information you consider important to convince potential customers of your company's benefits. The more information and details an online company profile contains, the more attractive it will be.

The **Bronze Package** is already included when exhibitors register for the fair.

UPGRADE: For more visibility in the online exhibitor catalogue, we offer two upgrade options: The Silver Package and the Gold Package.

#### **BENEFITS**

- > Visible showcase of your company, brand(s) & products
- > Trade fair visitors are more aware of your goods/services as they prepare to visit the show
- > Better search engine visibility (Google; search engine marketing: backlinks, content reach, ...)
- > Individuelle Informationen mit denen Sie potenzielle Kund:innen überzeugen

### **BRONZE PACKAGE**



Basic entry in the online exhibitor catalogue

#### **Bereits im System** automatisch vorausgefüllt:

- > Company name
- > Hall/booth number
- > Contact
- > Product categories



#### **Enhance your profile and** stand out from the crowd by adding more detail!

- > Logo
- > Company description
- > Brands you are presenting
- > Link to your company website and link-up to your social media channels
- > Upload documents (PDF format), such as product catalogues, price sheets, image folders, event schedules etc.

### SILVER PACKAGE

Upgrade in the online exhibitor catalogue

- > Background image
- > Colour highlights
- > Contact icons
- > Maximum visibility for your company description



€ 388.50

### **GOLD PACKAGE**

Limited no. of upgrades in the online exhibitor catalogue

- > Silver Package (see above)
- > Feature sponsorship of a product category at the top of the exhibitor, include "Premium" label
- > Feature on the 'Homepage Carousel'
- > Limited! Only 10 packages available € 2,077.00

UPGRADE





# ADDITIONAL PRODUCTS, EXHIBITOR PASSES & PARKING ACCESS CARDS

When registering for the fair, exhibitors are allocated a basic quota of free exhibitor passes and parking access cards, according to the size of their booths.

Do you also need additional exhibitor passes for your team, or because customers you have invited are travelling by car? Order the additional products required to optimise your trade fair presence.

| > Exhibitor pass | € 21.50 each (not incl. 20% VAT) |
|------------------|----------------------------------|
|------------------|----------------------------------|

Can be ordered up to fair commencement

> Exhibitor parking access card € 26.50 each (not incl. 20% VAT) Can be ordered up to 13.01.2027 – Prices subject to change!

Please refer to the adjacent tables to identify the basic quota of exhibitor passes and exhibitor access parking cards you will be allocated – according to booth size.

| QUOTA EXPLAINER FOR EXHIBITOR PASSES |                             |  |  |
|--------------------------------------|-----------------------------|--|--|
| Up to 19 sqm                         | 3 exhibitor passes          |  |  |
| From 20 sqm                          | 4 exhibitor passes          |  |  |
| For each additional 10 sqm           | 1 additional exhibitor pass |  |  |

| QUOTA EXPLAINER FOR EXHIBITOR PARKING ACCESS CARDS |                              |  |  |
|--|------------------------------|--|--|
| Up to 32 sqm                                       | 2 exhibitor parking tickets* |  |  |
| From 33 sqm  | 4 exhibitor parking tickets* |  |  |

\*These exhibitor parking permits are valid for the entire duration of the trade fair, including the assembly and dismantling periods.

| I ORDER                        |      |
|--------------------------------|------|
| Exhibitor Passes               | pcs. |
| Exhibitor parking access cards | pcs. |

WE WILL
PLACE ADDITIONAL
ORDERS UNTIL
ORDERS PLEASE
13.01.2027. PLEASE
13.01.2027. PLEASE
AUTOZUM@MZS.AT
AUTOZUM@MZS.AT



# YOUR CONTACT

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